

ANDERSON EXHIBIT 18B



POTENTIAL SAVINGS EARNED ON FIRST SCRIPT IN 1999

JANUARY

Ditropan XL 5 mg./ 100s

MANUFACTURER

Alza Pharmaceuticals

SAVINGS*

\$5.10

FEBRUARY

Pyridium Plus 150 mg./ 30s

MANUFACTURER

Warner Chilcott Labs

SAVINGS*

\$0.88

MARCH

Zydane Tablets 5 mg./ 100s

Zydane Tablets 7.5 mg./ 100s

MANUFACTURER

Endo Labs

Endo Labs

SAVINGS*

\$1.85

\$2.04

APRIL

MetroLotion 2 fl. oz.

Verelan PM 200 mg./ 100s

Gynodiol 1.5 mg./ 100s

MANUFACTURER

Galderma

Schwarz Pharma

Fielding Company

SAVINGS*

\$1.77

\$6.50

\$3.16

MAY

MiraLax 255 gm.

Xopenex 24 X 3 mL

Xenical 120 mg./ 90s

Prozac 10 mg./ 30s

Pletal 100 mg/ 60s

Avalide 150 mg./ 12.5 90s

MANUFACTURER

Braintree Labs

Sepracor

Roche

Eli Lilly and Company

Pharmacia & Upjohn

Bristol-Myers Squibb

SAVINGS*

\$2.60

\$1.14

\$1.98

\$3.16

\$1.43

\$5.63

JUNE

Cenestin .625 mg./ 100s

Verapamil HCL 240 mg. X 100s

Baycol 0.4 mg./ 100s

MANUFACTURER

Duramed Pharmaceuticals, Inc.

Schein Pharmaceuticals

Bayer Corporation

SAVINGS*

\$4.16

\$89.55 ♦

\$3.00

♦ FREE

FIRST SCRIPT TOTAL SAVINGS: \$133

* Savings include all promotional discounts and are approximate based on NIFO and the value of extending dating.

CH 055671

Car.Hlth/SLB 0685098

Car.Suf.Co. 0616179



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Rx Advantage™



Leader® Brand Products



PreferredSOURCE™



ProfitPak®

Product Listing

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Braintree Laboratories	NO	YES	7
Colgate Oral Pharmaceuticals	YES	YES	8
Digestive Care, Inc.	YES	NO	9
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R^{AD}vantageTM

*Lets You Take
Advantage of
Contract Pricing
and Dispensing
Incentives on
Branded
Pharmaceuticals
from Leading
Manufacturers*



 **Cardinal Distribution**

CH 055673



Coming Soon...

New Savings on

Novo Nordisk's

Novolin (Insulin) Line of Products

Details to follow in the
next quarter's catalog



Novo Nordisk

Novo Nordisk Pharmaceuticals Inc.
Suite 200
100 Overlook Center
Princeton, NJ 08540-7810

CH 055674



What's New In Rx Advantage

Abbot has extended its agreement through June 2001.

Braintree has added GoLyte Pineapple and NuLyte Lemon Lime.

Forest has extended its agreement on Levothroid through December 1999.

Glaxo has added Serevent Aerosol, Serevent Diskus and Imitrex Tablets.

Mallinckrodt has extended savings on Anexsia through June 2000.

Ortho Biotech has extended savings on Procrit through December 1999.

Schering has extended savings on Normodyne and Vanceril through December 1999.

Note

As of 1-1-98, the following software vendors are not sending data to NDC:

Accounting Systems Computers, Advanced Business Systems, Apollo Pharmacy Systems, Applied Micro Systems LTD., Best Computer Systems, Bristow Computers, Care Company, Comcotec Inc., Compusolve, Computer Solutions Inc., Dagar Software Development Cor., Daytech Corp., Digital Simplistics, Diversified Data, Francom's Software Ltd., Gensoft Development Group, Hidden Valley Medical, L Systems, Mai Basic Four, Mavis Computer Systems, Mede America, New Tech Computer Systems, Omnisys Inc., Pacific Pharmacy Computers, PC Business Systems, PCI, Pharmacy Consultant Services, Pharmacy Data Systems, Pharmacy Systems Inc, Pharmacy Systems Northwest, Pharm-Tech, PRN/Practiputing Inc., Prodigy Data Systems, Renlar, Scientific Retail Systems, Signature Software Systems Inc., Soft-Wear, Solid Data Systems, Steel City Software, Synercom, Tap Computer Systems, Tom Lanham Software, and Waif Computer.

If one of these is your vendor, you are not currently submitting data to be eligible for these rebates. To become eligible, please have your vendor contact NDC or contact your sales consultant to receive information on ScriptLINE as an alternative.

Each Leader Member must sign a Glaxo, Wyeth and Zeneca agreement and have their data sent to NDC in order to be eligible for discounts.

If you have any questions regarding the electronic format for data, please contact NDC at 1-800-786-8223.



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* AB or AT Rated Products

PRICES IN THIS CATALOG ARE SUBJECT TO CHANGE WITHOUT NOTIFICATION.

CH 055676



Manufacturer: **3M Pharmaceuticals**
 Savings: **Up to 33% Off Invoice**

Effective: 4-1-98 - 3-31-00

Item Description	Strength	Size	NDC#	Compared to:	CIN#	DP#	Cash Savings	Net Sell
Minitran	0.1 mg/hr	30	00089-0301-02	Transderm-Nitro Nitro-Dur	2304772	961027	\$ 12.93	\$ 26.90
Minitran	0.2 mg/hr	30	00089-0302-02	Transderm-Nitro Nitro-Dur	2304780	961035	\$ 13.31	\$ 27.24
Minitran	0.4 mg/hr	30	00089-0303-02	Transderm-Nitro Nitro-Dur	2304988	961043	\$ 12.81	\$ 30.33
Minitran	0.6 mg/hr	30	00089-0304-02	Transderm-Nitro Nitro-Dur	2304806	961051	\$ 16.02	\$ 33.25

Key Facts:

- Minitran is AB1 Rated and is a fully interchangeable, cost effective alternative to Nitro-Dur.
- Minitran is smaller, less noticeable and more comfortable for patients.

Minitran Profit Analysis vs. Competitive Item:

Preferred Product	UM	AWP	Direct Cost	AWP Less 12%	Contract Net Sell	Profit Per Unit
Minitran 0.4 mg/hr	30	\$53.11	\$44.25	\$46.74	\$30.33	\$16.41

Competing Product	UM	AWP	Direct Cost	AWP Less 12%	Net Sell	Profit Per Unit
Nitro-Dur 0.4 mg/hr	30	\$53.48	\$44.57	\$47.06	\$45.46	\$1.60

Pharmacist Action Steps:

Product is AB1 rated to Nitro-Dur: Fill the preferred item.

July - September 1999

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CH 055677